

INVENTORY HUB (DMS) · FOR UK DEALERS

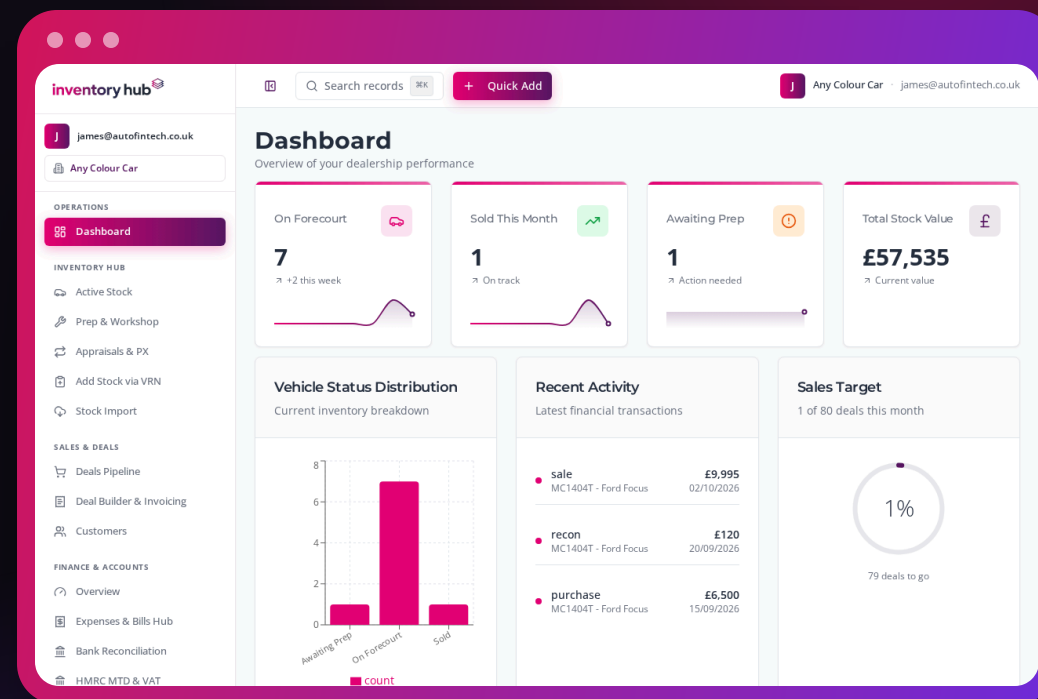
# Stock in. Cars sold. Books balanced.

The dealer management system built into motorsales.ai. Stock, prep, deals, invoices, bills, bank, VAT and month-end, in one place.

Margin scheme built in

Made for UK dealers

Set up for you



## THE PROBLEM

# Five systems and a spreadsheet. One place instead.

Stock in one system, deals in another, invoices in Word, bills in a shoebox and VAT in a spreadsheet your accountant has to untangle every quarter. Every hand-off is a chance to get the margin, the VAT or the paperwork wrong.

01

### Profit you can't trust

Purchase costs, prep spend and finance commission scattered across systems, so nobody really knows what each car made.

02

### VAT that keeps you up

Margin scheme and qualifying cars mixed together, with Notice 718 records pieced together at quarter end.

03

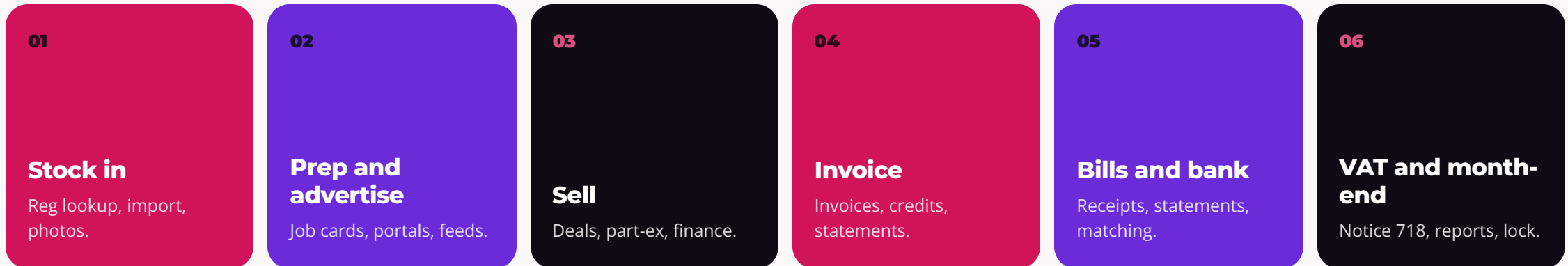
### Month-end that drags

Matching bank lines, chasing receipts and rebuilding reports by hand before the accountant can start.

ONE SYSTEM

# Forecourt to final accounts. One joined-up flow.

Every car's numbers follow it from the day you buy it to the month you close. Nothing re-typed, nothing lost between departments.



## GETTING STOCK IN

# Add a car in seconds. Just the reg.

Type the registration and the details fill themselves in. Bring your existing adverts across in one go, and add photos straight from your phone.

- ✓ **VRN lookup**  
Make, model, variant, mileage and spec filled in from the registration.
- ✓ **Stock Import**  
Bring your existing adverts in from MarketCheck in one go.
- ✓ **Photos from your phone**  
Scan a QR code and upload from the forecourt. No cables, no emails.
- ✓ **Archive, never lose**  
Take a car out of stock without deleting it, and restore it later.

The screenshot shows the 'inventory hub' interface with a sidebar menu on the left containing sections like OPERATIONS, INVENTORY HUB, SALES & DEALS, and FINANCE & ACCOUNTS. The 'Add Stock via VRN' option is highlighted. The main content area is titled 'Add Stock' with a sub-header 'Add New Vehicle'. A form titled 'Enter the vehicle details below' contains the following fields: VRN \* (with 'AB12 CDE' entered and a 'Lookup' button), Sale Price (£, VAT inclusive) (£ 0.00), Purchase Price (£, VAT inclusive) (£ Leave blank if not know), Advertising Spend (£) (£ 0.00), and Mileage (50000). Below these are fields for Make \*, Model \*, and Variant \*. Explanatory text for VAT is provided for the Sale and Purchase price fields.

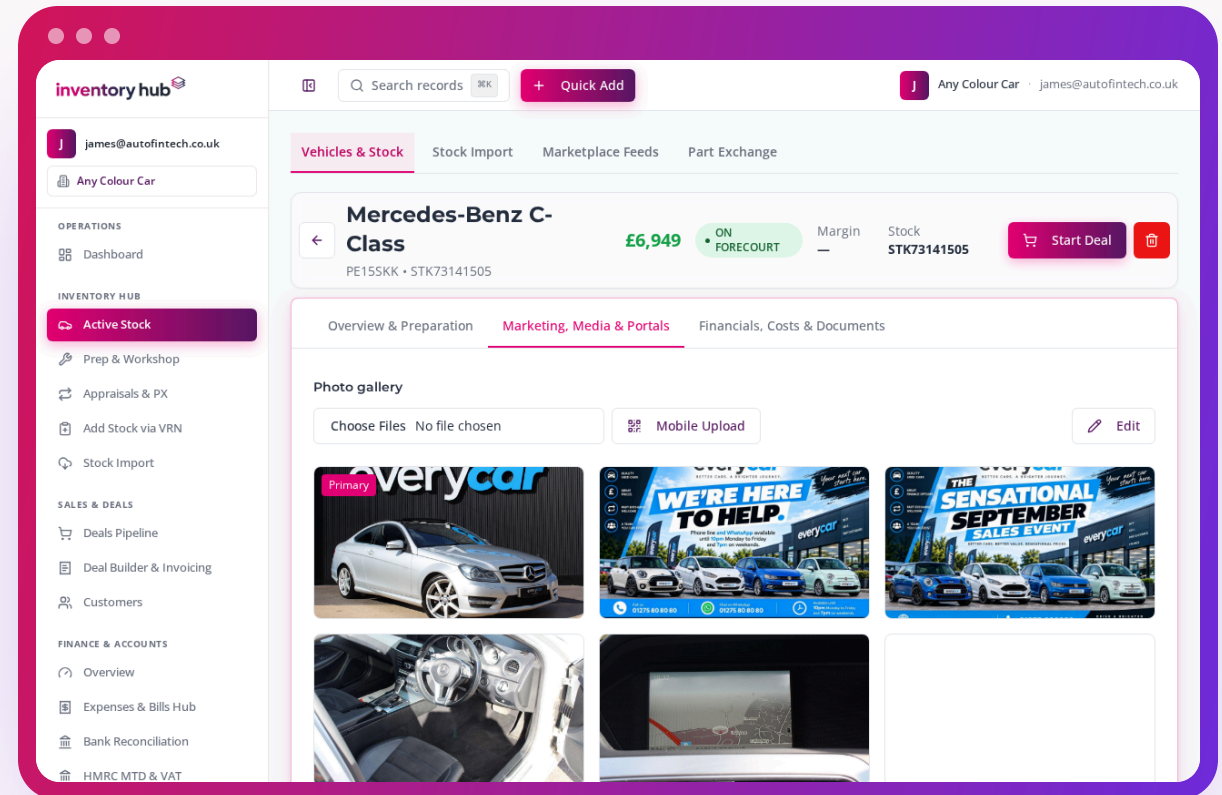
Screens show the motorsales.ai platform with demonstration data.

## PREPARING AND ADVERTISING

# Forecourt-ready. Portal-ready.

Track prep on job cards, keep every reconditioning cost on the car, and see exactly which portals each car is ready for.

- ✓ **Workshop job cards**  
Prep, MOT and repairs tracked from booked in to done.
- ✓ **Costs stay on the car**  
Reconditioning spend feeds straight into the car's real profit.
- ✓ **Advert readiness**  
See what's missing for each portal and fix it in one click.
- ✓ **AutoTrader and your own feeds**  
Publish to AutoTrader, and build portal feeds with your own columns and schedules.



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## SELLING A CAR

# Build the deal. Close it properly.

One deal builder for the car, the customer, the part exchange, deposits and finance, with checks that stop a bad sale going through.

- ✓ **Deal builder**  
Vehicle, customer, channel and payment, with the VAT and profit worked out live.
- ✓ **Part exchange in the deal**  
Value it, record it and take it into stock in the same flow.
- ✓ **Finance deals done right**  
Invoice the finance company, deliver to the customer, and reuse saved finance companies.
- ✓ **Warnings before finalising**  
Missing purchase price, address or stock number flagged before it's too late.

The screenshot shows the 'inventory hub' interface for 'james@autofintech.co.uk'. The main section is titled 'New Deal' with a subtitle 'Create a new vehicle sale.' and a progress bar with four steps: 1. Vehicle, 2. Customer, 3. Channel, and 4. Payment. The 'Vehicle Selection' section has a 'Vehicle \*' field with a '+ Add New Vehicle' button and a 'Select a vehicle' dropdown. The 'Customer Selection' section has a 'Customer \*' field with a '+ Add New Customer' button and a 'Select a customer' dropdown. The 'Sale Channel' section has a 'Channel \*' field with a 'Retail (consumer)' option selected. On the right, a 'Deal Summary' panel shows 'Vehicle Price: £0', 'Subtotal: £0', 'Balance Due: £0', and 'VAT Breakdown' with 'VAT payable to HMRC (margin scheme):' and 'Total VAT payable to HMRC:'. A warning box states: 'No purchase price is recorded for this vehicle, so the VAT on a margin sale cannot be worked out. Add it in Vehicle > Financials tab > Purchase Cost, then complete the sale.' The bottom of the summary panel shows 'Estimated Profit:'. The left sidebar lists various modules under 'OPERATIONS', 'INVENTORY HUB', 'SALES & DEALS', and 'FINANCE & ACCOUNTS'.

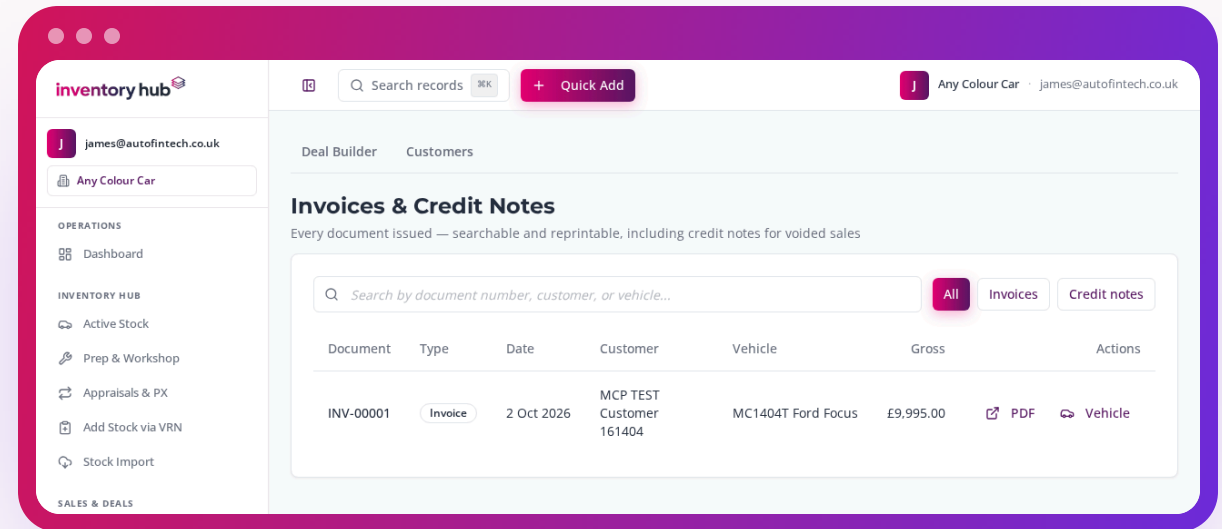
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## INVOICES AND ORDER FORMS

# Invoices that hold up. Every time.

Sequential numbering that never repeats, your terms locked to each invoice, and proper credit notes when something changes.

- ✓ **Numbering you control**  
Your own prefix and next number. Numbers are never reused.
- ✓ **Terms kept with every invoice**  
Each invoice keeps the terms in force when it was issued.
- ✓ **Credit, refund or void**  
Partial credits, refunds and voids, all with a full audit trail.
- ✓ **Order forms and statements**  
Print or email order forms, invoices and customer statements.



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## EXPENSES, BILLS AND BANK

# Bills captured. Bank lines matched.

Record supplier bills and receipts as they happen, upload statements from the major UK banks, and match every line to a sale, a bill or a payment.



### Bills and receipts

Supplier bills with receipts attached.



### Major UK banks

Barclays, NatWest, HSBC, Lloyds, Santander, Starling, Monzo.



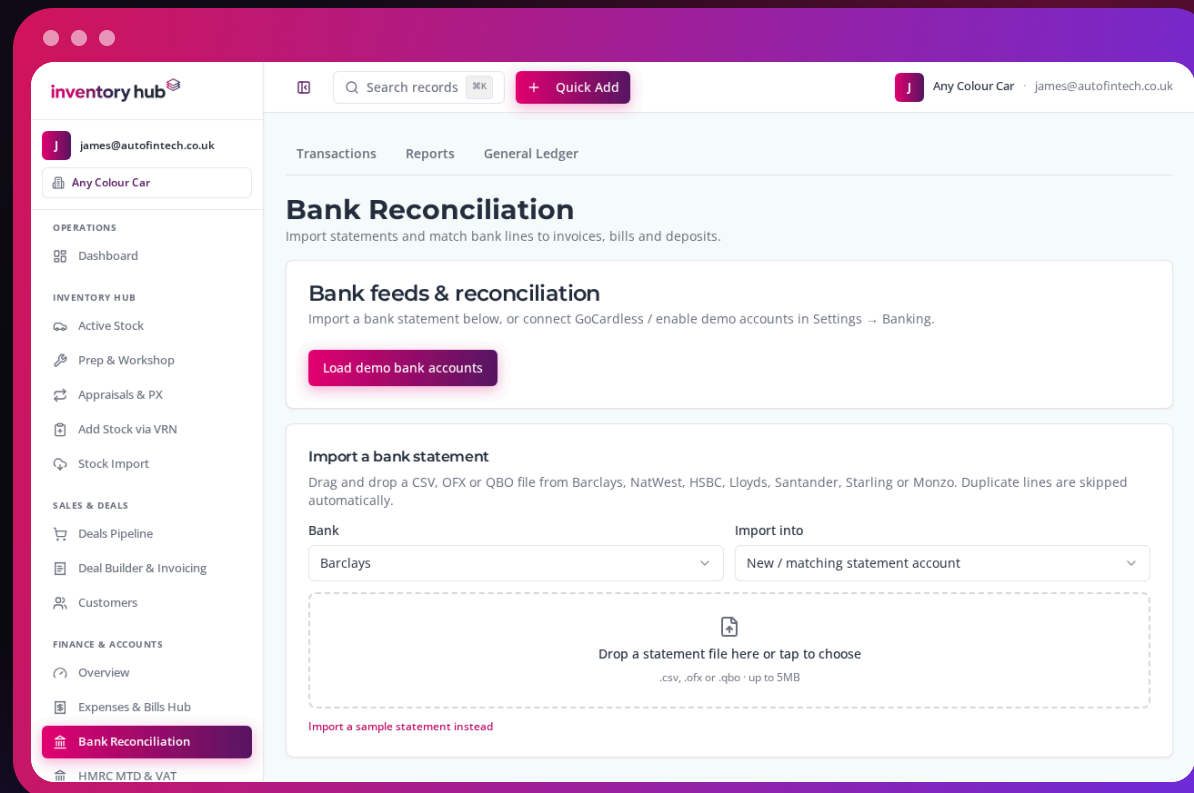
### Suggested matches

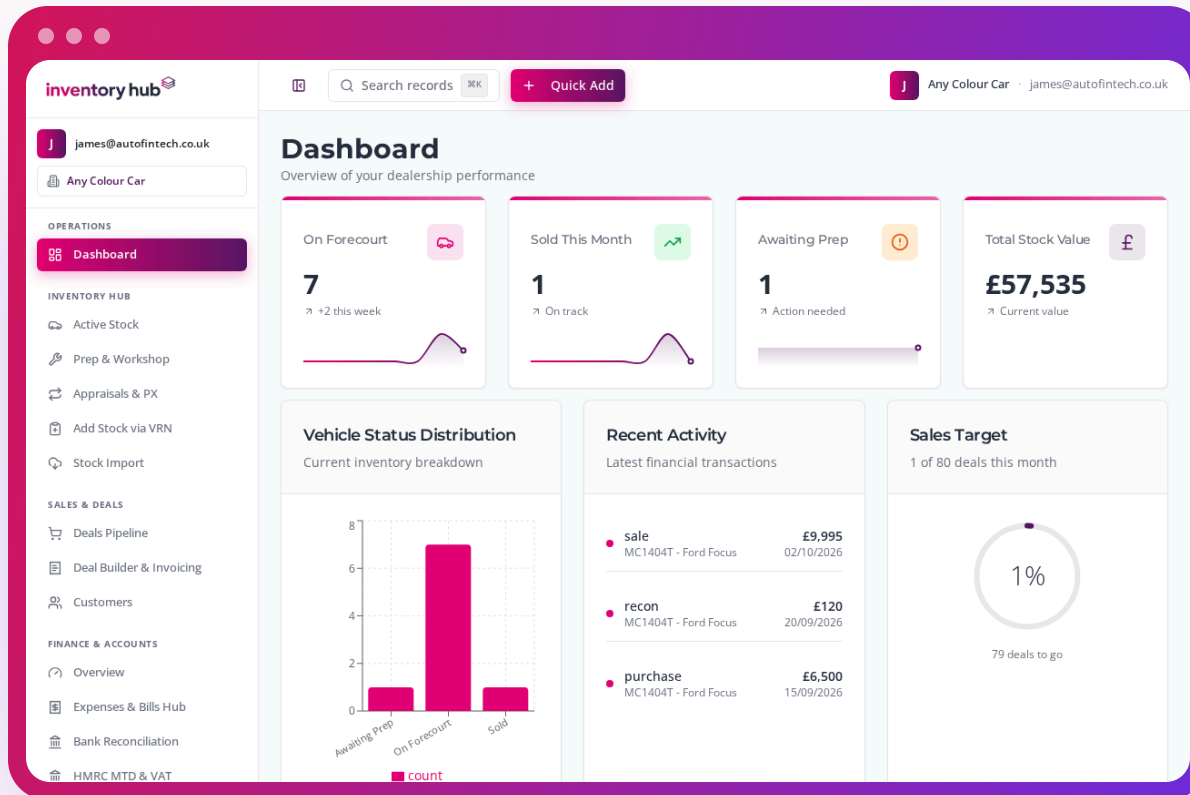
Confirm in a click.



### Split payments

One bank line across several bills.





FOR THE DEALER PRINCIPAL

# Your forecourt. On one screen.

See what's on the forecourt, what's in prep, what's sold this month and what your stock is worth, the moment you sign in.

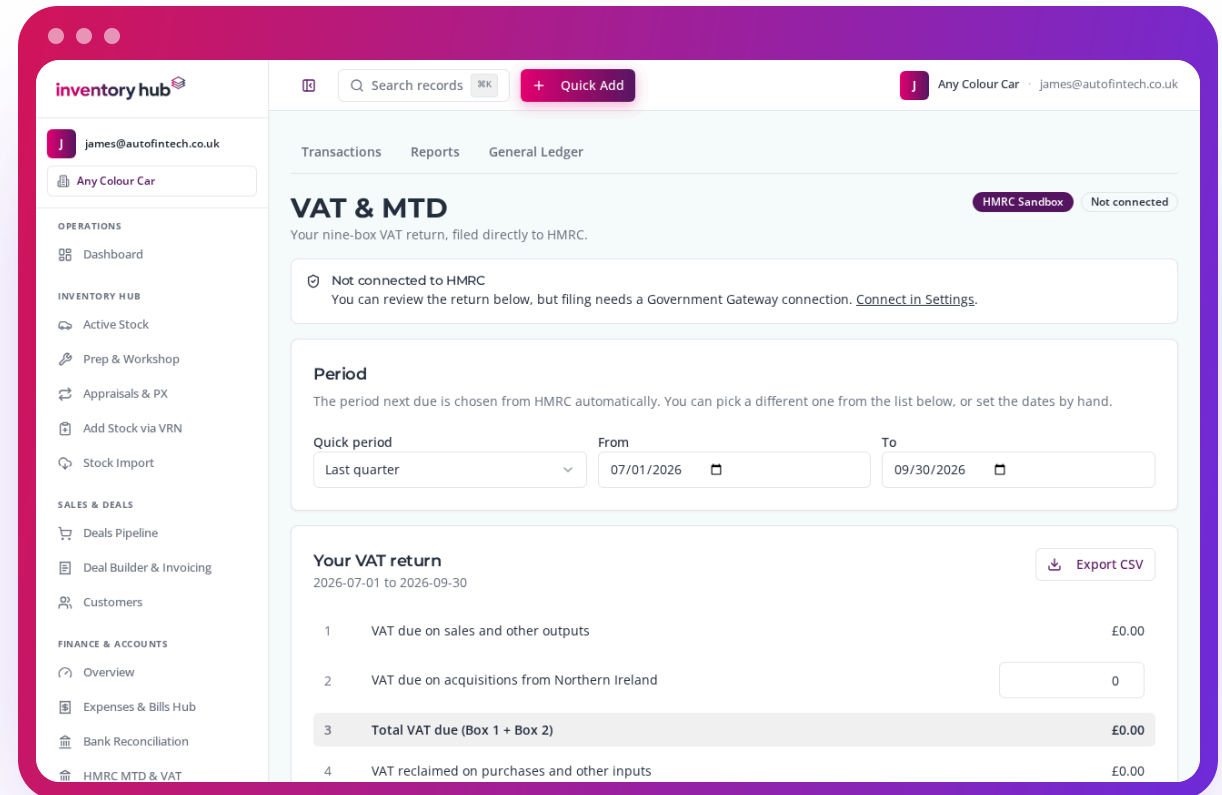
- ✓ **Live stock and value**  
On forecourt, awaiting prep and total stock value.
- ✓ **Find anything in seconds**  
Press Ctrl + K for any car, customer, deal or bill.
- ✓ **Quick Add from anywhere**  
Add a car, start a deal, record a bill or add a customer.

Screens show the motorsales.ai platform with demonstration data.

# Margin scheme. Done properly.

The purchase VAT question decides the scheme for every car.  
The VAT screen then shows exactly which cars are blocking a clean return.

- ✓ **Margin and qualifying, per car**  
Margin scheme and VAT qualifying cars handled side by side.
- ✓ **Every blocker listed**  
Each car stopping a clean return, with a button to fix it.
- ✓ **Notice 718 records**  
Margin Stock Book and per-car Notice 718 summary, ready for HMRC.
- ✓ **Making Tax Digital**  
HMRC MTD connection built in. Live filing is switching on once HMRC completes its review.



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## MONTH-END AND REPORTS

# Close the month. Know your numbers.

A step-by-step month-end that checks the bank, stock and VAT, then locks the month. Every report your accountant asks for, one click away.

- ✓ **Month-end wizard**  
Five checks, then the month is locked so nothing moves behind you.
- ✓ **Executive pack**  
Performance summary, departmental P&L and Notice 718 audit in one PDF.
- ✓ **Accountant View**  
Trial balance, general ledger and balanced manual journals.
- ✓ **Profit per car**  
Vehicle P&L with total cost, VAT and finance commission on every sale.

The screenshot shows the 'inventory hub' web application. The left sidebar contains navigation links for OPERATIONS (Dashboard, Active Stock, Prep & Workshop, Appraisals & PX, Add Stock via VRN, Stock Import), SALES & DEALS (Deals Pipeline, Deal Builder & Invoicing, Customers), and FINANCE & ACCOUNTS (Overview, Expenses & Bills Hub, Bank Reconciliation, HMRC MTD & VAT). The main content area is titled 'Month-End Closing' and includes instructions: 'Five checks, then lock the month and download the report pack for your accountant.' A dropdown menu shows 'September 2026' with buttons for 'Open', 'Export CSV', and 'Print / PDF'. Below this is 'Step 1 of 5 — Bank & cash check' with a progress bar showing five steps: 1. Bank & cash check (active), 2. Stock valuation & WIP freeze, 3. Unpaid bills & invoices, 4. Notice 718 & VAT audit, and 5. Lock the month & export the pack. Three input fields show: 'Money in (bank & cash) £0.00', 'Money out (bank & cash) £6,620.00', and 'Balance at month end £-15,120.00'. A checkbox labeled 'I have reviewed the money in and out for this month.' is currently unchecked. 'Back' and 'Next' buttons are at the bottom. At the very bottom, two summary boxes are visible: 'Executive performance summary' showing 'Units sold (total) 0' and 'Departmental profit & loss' showing 'Vehicle sales gross profit £0.00'.

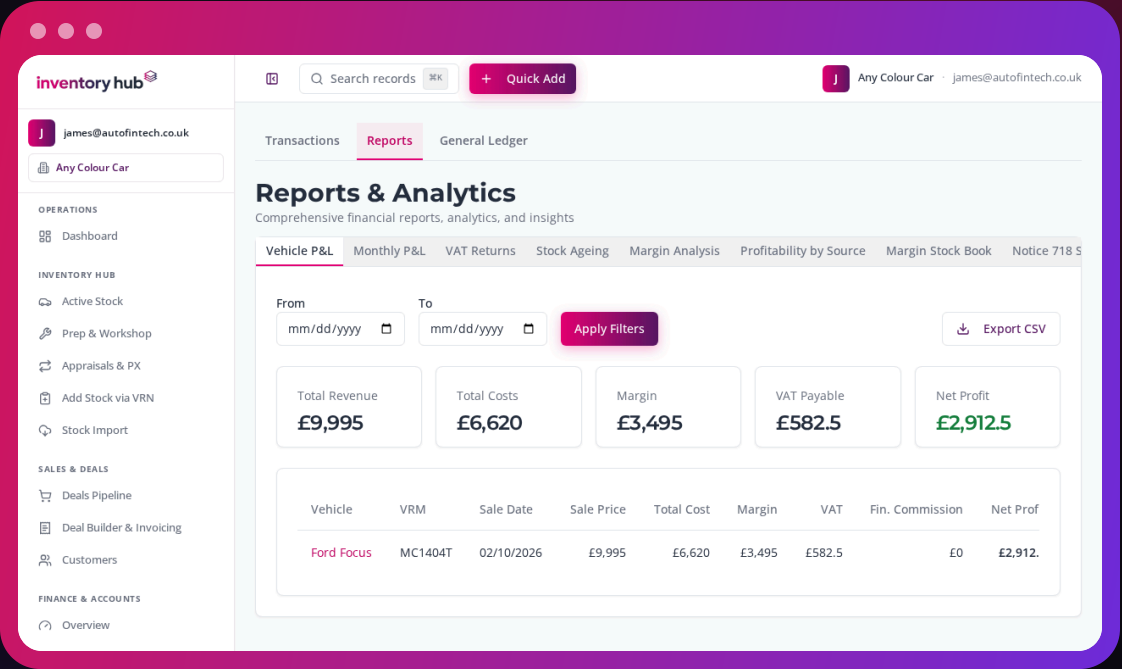
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REPORTS AND LEDGERS

Every report.  
Already built.

Filter by period and export to CSV for your accountant. No more rebuilding the numbers by hand.

|                         |                                       |
|-------------------------|---------------------------------------|
| Vehicle P&L             | Profit on every car sold              |
| Monthly P&L             | Revenue, costs and profit by month    |
| VAT Returns             | Output and input VAT, split by scheme |
| Stock Ageing            | How long cars have been in stock      |
| Margin Analysis         | By body type, make or fuel type       |
| Profitability by Source | Profit and ROI by where you bought    |



BUILT FOR YOUR WHOLE TEAM

# The right access. For the right people.

Invite your team and give each person the role they need. A person can hold more than one.

Role

## Admin

Full access, including users, settings and invoice numbering.

Role

## Sales

Add and edit cars, manage part exchanges and build deals.

Role

## Accounts

Bills, bank, VAT, month-end and every report.

Security

## Locked down

Invite-only sign-up, two-factor authentication and full data export.

CONNECTED

# Part of the platform. Plugged into the rest.

Inventory Hub shares one set of data with the rest of motorsales.ai, and connects to the portals and services you already use.

## **Inventory Hub**

Stock and back-office work together.

## **Enquiry Hub**

Every lead in one inbox.

## **Lending Hub**

Quote PCP or HP, track to payout.

## **Storefront Hub**

A dealership website built to convert.

## **Appraisal Hub**

Part-ex valuations in one place.

## **AutoTrader**

Publish, sync and unpublish adverts.

## **Portal feeds**

Your own columns, filters and schedules.

## **HMRC MTD**

Making Tax Digital connection.

## **MarketCheck**

Import your existing adverts.

## **AI assistants**

Work with your DMS from Claude or ChatGPT.

## **API and webhooks**

For your website or software provider.

## **Inside your CRM**

Open the DMS without leaving motorsales.ai.

## GETTING STARTED

# We do the setup. Your team starts selling.

1

### We set up your dealership

Business details, VAT number, bank details, logo, invoice numbering and terms, done with you in the setup wizard.

2

### We bring your stock in

Your existing adverts imported in one go, ready for you to add purchase costs and dates.

3

### Your team goes live

Everyone invited with the right role, plus a step-by-step user guide for Admin, Sales and Accounts.



INVENTORY HUB (DMS)

# Run the whole dealership. From one place.

See Inventory Hub running on your own stock, with your VAT, your deals and your month-end.

[Book a 15-minute demo](#)

[motorsales.ai](https://motorsales.ai)

UK Hosted

GDPR Compliant

Cyber Essentials Certified

Screens show the motorsales.ai platform with demonstration data. motorsales.ai is a trading name of Auto Finance Technology Ltd · Reg 15121835 · ICO ZB593422